

GENERAL MANAGER, PAVING DIVISION

Based in Winnipeg this position is all about taking full ownership of, and complete responsibility for, the P&L of our client's largest business unit – roadway services. This is a senior-level position within the organization, responsible for leading the division's day-to-day operations and growing the business within this well-established, aggressive, and diversified heavy-construction company. As a key member of the management team and reporting directly to the President you will provide leadership in both project management and functional operations. A key component of the role is developing, managing, and growing relationships with public-sector clients, partners, staff, and management.

Ideally, you are a seasoned leader with a successful track record of managing a roadway services operation and growing its P&L. Your strong planning and project management experience comes with a solid history of developing winning bids, organizing the operations for effective project delivery, and successful project completion. Key to success has been your ability to apply a long-term view and incorporate that perspective into planning and project management. Your well-developed technical skills in estimating, contracts management, and roadway services work have been instrumental in allowing you to provide effective hands-on mentorship to your team. High stress tolerance and making tough decisions under pressure and time constraints is part of your DNA, made easier by your outstanding ability to organize and set priorities. Developing lasting relationships comes naturally to you, in both professional and social settings.

Gold Seal certified (or eligible) would be an asset.

Candidates are invited to submit their expressions of interest, in confidence, to:
resumes@waterfordglobal.com

