

Technical Sales Representative

Company Overview:

In 1949, Morgan Strassburger Senior started his own business with a pick-up truck and a simple idea... customers expect quality workmanship and integrity at a fair price.

It has been over seventy years since Morgan Sr. set the standards for the family business and it has earned a sterling reputation with customers, suppliers, staff and Ontario's outstanding dealer network.

The experience gained in that time; along with a sustained investment in state-of-the-art manufacturing systems and technology has established a solid foundation for the company as a manufacturer of premium windows and doors. Our growth to becoming a leader in Southwestern Ontario has been due to a partnership between a team of dedicated professionals at our plant and the finest window and door dealers in Ontario. Learn more about our company at www.strassburger.net

Job Description:

Strassburger Windows and Doors is looking for a technically inclined, responsible individual for technical support and quoting of medium to large window and door projects. This is a full-time position Monday-Friday, reporting directly to the Sales Manager.

In this role, you will be responsible to:

- Review and interpret project drawings and specifications
- Prepare quotes and all necessary information related to submitting tenders
- Liaison between all interested parties
- Attend on site meetings as required
- Establish and build relationships with customers, dealers, architects, and engineers
- Ensure customer requests are dealt with in a timely and professional manner
- Work with service to resolve any on site production issues
- Attend and support industry related events such as trade and home shows and association meetings
- Participate in training of customer and dealers related to our product and services

The successful individual must have:

- A minimum of 3 years' experience in design, building materials, preferably in the window and door industry
- A diploma in Architecture Construction Engineering Technology or other related field
- The ability to read and understand construction architectural drawings and specifications
- Basic knowledge of residential and commercial construction
- Proficient with Microsoft Office products
- Experience with a configurator-based quoting system is an asset
- Strong written verbal communication skills
- Strong mathematical and measurement skills

The benefits of working for Strassburger Windows & Doors include:

- Reoccurring Company events
- Extended health, dental and vision care
- Employee assistance program

- Life insurance
- LTD
- RRSP matching program
- Safety shoe reimbursement program
- On-site parking

Strassburger Windows & Doors is committed to creating an accessible environment for our employees and potential employees; we will attempt to make appropriate accommodations throughout the entire recruitment process. Accommodations are made upon request.