Membership in the GVCA is like having six additional, highly skilled staff members. No matter what the question, GVCA has the answers (or will get them for you). Our purpose is to help members become stronger, more agile, more professional and more successful — to be the backbone of the construction industry.

The GVCA strives for excellence in everything we do. The staff goes above and beyond to deliver relevant, timely and inspiring service to our stakeholders. The dedicated staff understand the pain points of our members and the volatility of our industry.

Innovation, enhanced membership experiences, rigorous education opportunities and professional development are at the very core of GVCA’s mandate. And we do these things so very well.

It was an honour to be the Chair of the GVCA in 2018. We are the leaders — and this was confirmed at the CCA Conference where the GVCA won the Partner Association of the Year in Canada (again).

I am proud of the work we do and the people we are doing it with. This was an exceptionally worthwhile experience for me and I thank you for letting me serve you.

— Steve Stecho
### GRAND VALLEY CONSTRUCTION ASSOCIATION 2018 ANNUAL UPDATE

**Total number of projects:**

<table>
<thead>
<tr>
<th>Year</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>2,236</td>
<td>2,344</td>
<td>2,176</td>
</tr>
</tbody>
</table>

**Total number of hours used by members:**

<table>
<thead>
<tr>
<th>Year</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>425</td>
<td>440</td>
<td>445</td>
</tr>
</tbody>
</table>

**Total number of users logging in:**

<table>
<thead>
<tr>
<th>Year</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>226</td>
<td>211</td>
<td>201</td>
</tr>
</tbody>
</table>

**Total amount tendered and results collected:**

<table>
<thead>
<tr>
<th>Year</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount</td>
<td>$1,802,372,758.41</td>
<td>$1,259,952,814.31</td>
<td>$1,142,255,355.00</td>
</tr>
</tbody>
</table>

### BEST BIDZ STATS 2018

**Best Bidz Stats 2018**

<table>
<thead>
<tr>
<th>Statistic</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total project hits</td>
<td>106,674</td>
</tr>
<tr>
<td>Total hours used by members</td>
<td>82,936</td>
</tr>
<tr>
<td>Total users logging in</td>
<td>1,248</td>
</tr>
</tbody>
</table>
REMARKABLE GROUPS THAT STRENGTHEN OUR INDUSTRY

Our members learn from each other and help each other succeed. In 2018, our special groups impacted thousands of people.

**WC**

- **3 events** that brought together
- **298 women**

**LiNC**

- **4 events** for our
- **40 years of age or younger in our industry** –
- **212 participants**

**HR**

- **2 events** tackling tough
- **HR issues** –
- **102 participants**

**Safety Groups**

- **101 Members**

  - Regular Safety Group Members: **78**
  - LITE Members: **23**

CONNECTING WITH YOU

Our members receive targeted communications:

- **Journal:** 6 issues a year, 13,500+ readers
- **Monthly general membership e-newsletter:** 54,000 readers a year
- **Monthly education focus emails**
- **Ongoing LiNC, WinC, HR in Construction and Safety Group emails**

GVCA BUILDING EXCELLENCE AWARDS

The GVCA Building Excellence Awards is our premier biennial event that saw more than 600 members and guests celebrating the successes of our industry. This gala evening highlights the strengths of our vibrant community and our members' commitment to collaboration.
EDUCATION IN 2018

- The GVCA trained hundreds of our members’ employees in Working at Heights and refresher courses.
- Online Health and Safety Training courses and eLearning outpaced in-class delivery of education and training.
- Ethics in Construction was emphasized as an offering.
- Members expressed their desire to do better, be safer, become more professional, and manage risk. GVCA delivered!
- Business management, change management along with Health & Safety courses continue to be in demand.

GVCA MEMBER EVENTS

- AGM & Hall of Fame
- Christmas Party
- GVCA Curling Bonspiel
- GVCA Golf (3 Tournaments)
- LCA Curling Bonspiel
- Oktoberfest
- Welcome New Members
- Langdon Hall Meeting
- Member trip to Italy

EDUCATIONAL EVENTS

- Industry Outlook
- Construction Act Seminars
- PACE Conference
- Bestbidz Meeting
- What the Tech Conference
- Conestoga College Student Seminars
- Conestoga College Networking Event
**FISCAL RESPONSIBILITY**

**REVENUE**

1. Membership Dues and Fees 42.30%
2. Events 20.25%
3. Goods and Services 17.91%
4. Training and Education 17.15%
5. Administration 2.39%

**EXPENSES**

1. Services 1.03%
2. Depreciation 1.10%
3. EPR Subscriptions 1.29%
4. Travel and Conventions 2.55%
5. Facilities 3.59%
6. PR and Marketing 4.36%
7. Administration 7.93%
8. Association Dues 8.32%
9. Cost of Goods Sold 10.26%
10. Training/Education/Safety Group 12.05%
11. Events 17.47%
12. Salaries 30.04%
COUNCIL OF ONTARIO CONSTRUCTION ASSOCIATIONS UPDATE

- The government’s Fall Economic Statement Bill, Bill 57, made some minor amendments to the new Construction Act. COCA responded to these amendments with a Submission to the Committee on Finance and Economic Affairs.
- COCA has been involved in ongoing discussions with senior officials at the WSIB in the development of the WSIB’s Health & Safety Excellence Program (HSEP), a continuum of 40 learning elements designed to help employers who voluntarily participate in order to improve their performance from a minimum compliance level of health and safety management to excellence. Those discussions included the role of Safety Groups in the new HSEP.
- COCA’s College of Trades Task Force met by teleconference in mid-December to develop a submission to the Minister of Training, Colleges and Universities regarding the new modern and effective skilled trades and apprenticeship system to replace the Ontario College of Trades and the submission was made.
- The new government’s Bill 47 Making Ontario Open for Business Act 2018 significantly repealed or amended the Bill 148 amendments to the Employment Standards Act and COCA won the relief it was seeking.

CANADIAN CONSTRUCTION ASSOCIATION UPDATE

- Prompt payment legislation commitment: The federal government committed to legislation introducing prompt payment.
- Hill Day: CCA members met with MP’S and Senators to raise the profile of the construction industry.
- CCA introduced #CDNConstructionGives resulting in 1.7 million impressions.
- Investor confidence in Canada: CCA expressed concern on the dwindling investor confidence in Canada Trans Mountain, the steel tariffs, the tax environment that is less favourable than the U.S. and the threats to the fair procurement process through “community benefits” requirements were a concern.
- Gold Seal online: Nationally recognized as the standard of excellence, the move to a digital platform not only enhances the experience, but enables faster marking and improved the collection of feedback.
- Innovation: CCA aligned with Canadian Construction Innovations (CCI).
Building is our
“The GVCA strives for excellence in everything we do. The staff goes above and beyond to deliver relevant, timely and inspiring service to our stakeholders. The dedicated staff understand the pain points of our members and the volatility of our industry. I am fortunate to belong and to serve the GVCA.”

— Steve Stecho, GSC

Excellence everyday job!